#### DISTRIBUTION CATEGORY LIST Valid as from 15 November 2024

1

| Category of use                        | Main heading | Middle heading         | Subheading                                 | Distibution category                | Specific<br>regulations<br>related to<br>categories<br>of use | Prime-time | Program<br>classification | Commercials<br>/TV-trailers |
|--|--------------|------------------------|--|-------------------------------------|---|------------|---------------------------|-----------------------------|
| 4.2. PUBLIC PERFORMANCE                |              |                        |  |                                     |   |            |                           |                             |
| 4.2.1.1.1. Concerts and events with    | Events       | Concerts and festivals | Small                                      | Concerts, event license EUR 1–200   | Table 1   |            |                           |                             |
| standard terms and conditions          |              |                        | Medium                                     | Concerts, event license EUR 201-400 | Table 1   |            |                           |                             |
|  |              |                        | Large                                      | Concerts, event license EUR 401-    | Table 1   |            |                           |                             |
| 4.2.1.1.2. Mega concerts               | Events       | Concerts and festivals | Mega concerts                              | Several                             | Table 2   |            |                           |                             |
| 4.2.1.1.3. Orchestra concerts          | Events       | City Orchestras        | Helsinki                                   | Helsinki Philharmonic Orchestra     | Table 3   |            |                           |                             |
|  |              |                        | Lahti                                      | Lahti Symphony Orchestra            | Table 3   |            |                           |                             |
|  |              |                        | Other orchestras                           | Other city orchestras               | Table 3   |            |                           |                             |
|  |              |                        | Finnish Radio Symphony<br>Orchestra (FRSO) | Finnish Radio Symphony Orchestra    | Table 3   |            |                           |                             |
|  |              |                        | Tampere                                    | Tampere Philharmonic Orchestra      | Table 3   |            |                           |                             |
|  |              |                        | Turku                                      | Turku Philharmonic Orchestra        | Table 3   |            |                           |                             |
| 4.2.1.1.4. Other concerts              | Events       | Concerts and festivals | Conservatoires                             | Concerts, conservatoires            |   |            |                           |                             |
|  |              |                        | Municipalities                             | Concerts, municipalities            |   |            |                           |                             |
|  |              |                        | Colleges of music                          | Concerts, music institutes          |   |            |                           |                             |
|  |              |                        | Parishes                                   | Concerts, parishes                  |   |            |                           |                             |
|  |              |                        | Sibelius Academy                           | Concerts, Sibelius Academy          |   |            |                           |                             |
|  |              |                        | Garrisons                                  | Concerts, military bands            |   |            |                           |                             |
| 4.2.1.2. Live music and recorded music | Events       | Live and DJ gigs       | Live and DJ gigs                           | Live music, small                   | Table 4   |            |                           |                             |
| in restaurants and other events        |              |                        |  | Live music, large events            | Table 4   |            |                           |                             |
|  |              |                        |  | Live music, audience capacity       | Table 4   |            |                           |                             |
|  |              |                        | Live streaming                             | Streamed events                     | Table 4   |            |                           |                             |
|  |              |                        |  | Streamed events, large              | Table 4   |            |                           |                             |
| 4.2.2.1. Stage performances            | Events       | Stage performances     | From Finland                               | Stage performances                  | Table 5   |            |                           |                             |
| 4.2.2.2. Cinema performances           | Events       | Cinema                 | From Finland                               | Cinema performances                 | Table 6   |            |                           |                             |

<sup>1</sup> This document is a translation of the Finnish original which will prevail in any event of discrepancy or interpretation.

|                           |                  |                |            |  | Specific<br>regulations<br>related to<br>categories |            | Program        | Commercials  |
|---------------------------|------------------|----------------|------------|--|---|------------|----------------|--------------|
| Category of use           | Main heading     | Middle heading | Subheading | Distibution category                               | of use  | Prime-time | classification | /TV-trailers |
| 4.2. PUBLIC PERFORMANCE   |                  |                |            |  |   |            |                |              |
| 4.2.2.3. Background music | Background music | Radio          | Radio      | Background music, Aitolskelmä                      |   |            |                |              |
|                           |                  |                |            | Background music, Basso                            |   |            |                |              |
|                           |                  |                |            | Background music, City-radiot                      |   |            |                |              |
|                           |                  |                |            | Background music, Classic Hits                     |   |            |                |              |
|                           |                  |                |            | Background music, Easy Hits                        |   |            |                |              |
|                           |                  |                |            | Background music, HitMix                           |   |            |                |              |
|                           |                  |                |            | Background music, Iskelmä + partners               |   |            |                |              |
|                           |                  |                |            | Background music, Kasari                           |   |            |                |              |
|                           |                  |                |            | Background music, Loop                             |   |            |                |              |
|                           |                  |                |            | Background music, other commercial radio stations  |   |            |                |              |
|                           |                  |                |            | Background music, NRJ Energy                       |   |            |                |              |
|                           |                  |                |            | Background music, NRJ Nostalgia                    |   |            |                |              |
|                           |                  |                |            | Background music, Radio957                         |   |            |                |              |
|                           |                  |                |            | Background music, Radio Aalto                      |   |            |                |              |
|                           |                  |                |            | Background music, Radio Dei                        |   |            |                |              |
|                           |                  |                |            | Background music, Radio Nova                       |   |            |                |              |
|                           |                  |                |            | Background music, Radio Pooki                      |   |            |                |              |
|                           |                  |                |            | Background music, Radio Pori                       |   |            |                |              |
|                           |                  |                |            | Background music, Radio Rock                       |   |            |                |              |
|                           |                  |                |            | Background music, SuomiPop                         |   |            |                |              |
|                           |                  |                |            | Background music, SuomiRock                        |   |            |                |              |
|                           |                  |                |            | Background music, TOP51                            |   |            |                |              |
|                           |                  |                |            | Background music, Local Yle radio stations Swedish |   |            |                |              |
|                           |                  |                |            | Background music, Local Yle radio stations Finnish |   |            |                |              |
|                           |                  |                |            | Background music, Yle Puhe                         |   |            |                |              |
|                           |                  |                |            | Background music, Yle Radio 1                      |   |            |                |              |
|                           |                  |                |            | Background music, Yle Radio Extrem                 |   |            |                |              |
|                           |                  |                |            | Background music, Yle Sámi Radio                   |   |            |                |              |
|                           |                  |                |            | Background music, Yle Radio Suomi                  |   |            |                |              |
|                           |                  |                |            | Background music, Yle Radio Vega                   |   |            |                |              |
|                           |                  |                |            | Background music, Yle Yöradio (Yle Night radio)    |   |            |                |              |
|                           |                  |                |            | Background music, Ylen Klassinen (Yle Classical)   |   |            |                |              |
|                           |                  |                |            | Background music, YleX                             |   |            |                |              |

| Category of use           | Main heading     | Middle heading           | Subheading     | Distibution category                                       | Specific<br>regulations<br>related to<br>categories<br>of use | Prime-time | Program<br>classification | Commercials<br>/TV-trailers |
|---------------------------|------------------|--------------------------|----------------|--|---|------------|---------------------------|-----------------------------|
| 4.2. PUBLIC PERFORMANCE   | <b>_</b>         | ,                        |                |  |   |            |                           |                             |
| 4.2.2.3. Background music | Background music | Events                   | Events         | Background music, live music, small                        |   |            |                           |                             |
|                           |                  |                          |                | Background music, live music, large events                 |   |            |                           |                             |
|                           |                  |                          |                | Background music, live music, audience capacity            |   |            |                           |                             |
|                           |                  |                          |                | Background music, Helsinki Philharmonic Orchestra          |   |            |                           |                             |
|                           |                  |                          |                | Background music, concerts CA1,<br>event license EUR 1–200 |   |            |                           |                             |
|                           |                  |                          |                | Background music, concerts CA2, event license EUR 201–400  |   |            |                           |                             |
|                           |                  |                          |                | Background music, concerts CA3, event license EUR 401-     |   |            |                           |                             |
|                           |                  |                          |                | Background music, conservatoires                           |   |            |                           |                             |
|                           |                  |                          |                | Background music, municipalities                           |   |            |                           |                             |
|                           |                  |                          |                | Background music, Lahti Symphony Orchestra                 |   |            |                           |                             |
|                           |                  |                          |                | Background music, music institutes                         |   |            |                           |                             |
|                           |                  |                          |                | Background music, other city orchestras                    |   |            |                           |                             |
|                           |                  |                          |                | Background music, parishes                                 |   |            |                           |                             |
|                           |                  |                          |                | Background music, Sibelius Academy                         |   |            |                           |                             |
|                           |                  |                          |                | Background music, streamed events                          |   |            |                           |                             |
|                           |                  |                          |                | Background music, streamed events, large                   |   |            |                           |                             |
|                           |                  |                          |                | Background music, Tampere Philharmonic Orchestra           | 3   |            |                           |                             |
|                           |                  |                          |                | Background music, Turku Philharmonic Orchestra             |   |            |                           |                             |
|                           |                  |                          |                | Background music, military bands                           |   |            |                           |                             |
|                           |                  |                          |                | Background music, Finnish Radio Symphony<br>Orchestra      |   |            |                           |                             |
|                           |                  | Background music service | Audience First | Background music service, Audience First                   |   |            |                           |                             |
|                           |                  |                          | Toneco         | Background music service, Toneco                           |   |            |                           |                             |
|                           |                  |                          | Viihdeväylä    | Background music service, Viihdeväylä                      |   |            |                           |                             |
| Distributions from abroad | Events           | Foreign                  | Other actors   | Events   |   |            |                           |                             |
|                           | Background music | Foreign                  | Other actors   | Background music   |   |            |                           |                             |

4

| Category of use                  | Main heading | Middle heading | Subheading                      | Distibution category             | Specific<br>regulations<br>related to<br>categories<br>of use | Prime-time | Program<br>classification | Commercials    |
|----------------------------------|--------------|----------------|---------------------------------|----------------------------------|---|------------|---------------------------|----------------|
|                                  |              |                | Subheading                      |                                  | oruse   | Prime-time | classification            | / i v-trailers |
| 4.3. COMMUNICATION TO THE PUBLIC |              |                |                                 |                                  |   |            |                           |                |
| 4.3.1. Radio                     | Radio        | Commercial     | Aitolskelmä                     | Aitolskelmä                      | Table 7   |            |                           |                |
|                                  |              |                | Basso                           | Basso                            | Table 7   |            |                           |                |
|                                  |              |                | Classic Hits                    | Classic Hits                     | Table 7   |            |                           |                |
|                                  |              |                | Easy Hits                       | Easy Hits                        | Table 7   |            |                           |                |
|                                  |              |                | HitMix                          | HitMix                           | Table 7   |            |                           |                |
|                                  |              |                | Iskelmä                         | lskelmä                          | Table 7   |            |                           |                |
|                                  |              |                | Kasari                          | Kasari                           | Table 7   |            |                           |                |
|                                  |              |                | Loop                            | Loop                             | Table 7   |            |                           |                |
|                                  |              |                | Other actors                    | Other commercial radio stations  | Table 7   |            |                           |                |
|                                  |              |                | NRJ                             | Radio Energy                     | Table 7   |            |                           |                |
|                                  |              |                | Radio957                        | Radio957                         | Table 7   |            |                           |                |
|                                  |              |                | Radio City                      | City radiot pool                 | Table 7   |            |                           |                |
|                                  |              |                | Radio Dei                       | Radio Dei                        | Table 7   |            |                           |                |
|                                  |              |                | Radio Nostalgia                 | NRJ Nostalgia                    | Table 7   |            |                           |                |
|                                  |              |                | Radio Nova                      | Radio Nova                       | Table 7   |            |                           |                |
|                                  |              |                | Radio Pooki                     | Radio Pooki                      | Table 7   |            |                           |                |
|                                  |              |                | Radio Pori                      | Radio Pori                       | Table 7   |            |                           |                |
|                                  |              |                | Radio Rock                      | Radio Rock                       | Table 7   |            |                           |                |
|                                  |              |                | Radio Suomipop                  | Radio Suomipop                   | Table 7   |            |                           |                |
|                                  |              |                | SuomiRock                       | SuomiRock                        | Table 7   |            |                           |                |
|                                  |              |                | Top51                           | Тор51                            | Table 7   |            |                           |                |
|                                  |              | Yle            | Regional Swedish radio stations | Local Yle radio stations Swedish | Table 8   |            |                           |                |
|                                  |              |                | Yle Areena, audio               | Yle Areena Audio                 | Table 8   |            |                           |                |
|                                  |              |                | Regional Finnish radio stations | Local Yle radio stations Finnish | Table 8   |            |                           |                |
|                                  |              |                | Yle Klassinen                   | Ylen klassinen (Yle Classical)   | Table 8   |            |                           |                |
|                                  |              |                | Yle Puhe                        | Yle Puhe                         | Table 8   |            |                           |                |
|                                  |              |                | Yle Radio 1                     | Yle Radio 1                      | Table 8   |            |                           |                |
|                                  |              |                | Yle Radio Suomi                 | Yle Radio Suomi                  | Table 8   |            |                           |                |
|                                  |              |                | Yle Sami Radio                  | Yle Sámi Radio                   | Table 8   |            |                           |                |
|                                  |              |                | Yle Vega                        | Radio Vega                       | Table 8   |            |                           |                |
|                                  |              |                | Yle X3M                         | Radio Extrem                     | Table 8   |            |                           |                |
|                                  |              |                | YleX                            | YleX                             | Table 8   |            |                           |                |
|                                  |              |                | Yöradio                         | Yle radio, night                 | Table 8   |            |                           |                |

| Category of use           | Main heading | Middle heading    | Subheading          | Distibution category | Specific<br>regulations<br>related to<br>categories<br>of use | Prime-time | Program<br>classification | Commercials<br>/TV-trailers |
|---------------------------|--------------|-------------------|---------------------|----------------------|---|------------|---------------------------|-----------------------------|
| 4.3. COMMUNICATION TO THE | PUBLIC       |                   |                     |                      |   |            |                           |                             |
| 4.3.2. Television         | TV           | Discovery Finland | Frii                | Frii                 | Table 9   |            | Table 10                  | Table 11                    |
|                           |              | -                 | Kutonen             | Kutonen              | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | TLC                 | TLC                  | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | TV5 TV5             | Table 9              |   | Table 10   | Table 11                  |                             |
|                           |              | MTV               | AVA                 | AVA                  | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | Junior and Max      | MTV Junior and Max   | Table 9   |            | Table 10                  |                             |
|                           |              |                   | MTV3                | MTV, main channel    | Table 9   | Table 12   | Table 10                  | Table 11                    |
|                           |              |                   | Sub                 | Sub                  | Table 9   |            | Table 10                  | Table 11                    |
|                           |              | Other channels    | Starchannel         | Starchannel          | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | National Geographic | National Geographic  | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | TV Finland          | TV Finland           | Table 9   |            | Table 10                  |                             |
|                           |              |                   | TV7                 | TV7                  |   |            |                           |                             |
|                           |              | Nelonen Media     | Hero                | Hero                 | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | JIM                 | Nelonen JIM          | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | LIV                 | Nelonen LIV          | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | Nelonen             | Nelonen              | Table 9   | Table 12   | Table 10                  | Table 11                    |
|                           |              |                   | Ruutu               | Ruutu                | Table 13  |            |                           |                             |
|                           |              |                   | Ruutu+              | Ruutu+               | Table 13  |            |                           |                             |
|                           |              | Yle               | Yle Areena, AV      | Yle Areena AV        | Table 13  |            |                           |                             |
|                           |              |                   | Yle Fem             | Yle Fem              | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | Yle Teema           | Yle Teema            | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | Yle TV1             | Yle TV1              | Table 9   |            | Table 10                  | Table 11                    |
|                           |              |                   | Yle TV2             | Yle TV2              | Table 9   |            | Table 10                  | Table 11                    |

| Category of use                  | Main heading | Middle heading    | Subheading                | Distibution category              | Specific<br>regulations<br>related to<br>categories<br>of use | Prime-time | Program<br>classification | Commercials<br>/TV-trailers |
|----------------------------------|--------------|-------------------|---------------------------|-----------------------------------|---|------------|---------------------------|-----------------------------|
| 4.3. COMMUNICATION TO THE PUBLIC | C            |                   |                           |                                   |   |            |                           |                             |
| 4.3.3. Internet PVR services     | TV           | Discovery Finland | Frii (PVR)                | PVR services, Frii                | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | Kutonen (PVR)             | PVR services, Kutonen             | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | TLC (PVR)                 | PVR services, TLC                 | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | TV5 (PVR)                 | PVR services, TV5                 | Table 9   |            | Table 10                  |                             |
|                                  |              | MTV               | AVA (PVR)                 | PVR services, Ava                 | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | MTV3 (PVR)                | PVR services, MTV, main channel   | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | Sub (PVR)                 | PVR services, Sub                 | Table 9   |            | Table 10                  |                             |
|                                  |              | Other channels    | Starchannel (PVR)         | PVR services, Starchannel         | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | National Geographic (PVR) | PVR services, National Geographic | Table 9   |            | Table 10                  |                             |
|                                  |              | Nelonen Media     | Hero(PVR)                 | PVR services, Hero                | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | JIM (PVR)                 | PVR services, Nelonen JIM         | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | LIV (PVR)                 | PVR services, Nelonen LIV         | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | Nelonen (PVR)             | PVR services, Nelonen             | Table 9   |            | Table 10                  |                             |
|                                  |              | Yle               | Yle Fem & Teema (PVR)     | PVR services, YLE Fem & Teema     | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | YIe TV1(PVR)              | PVR services, YLE TV1             | Table 9   |            | Table 10                  |                             |
|                                  |              |                   | Yle TV2 (PVR)             | PVR services, YLE TV2             | Table 9   |            | Table 10                  |                             |

#### DISTRIBUTION CATEGORY LIST Valid as from 15 November 2024

| Category of use                  | Main heading | Middle heading         | Subheading     | Distibution category         | Specific<br>regulations<br>related to<br>categories<br>of use | Prime-time | Program<br>classification | Commercials<br>/TV-trailers |
|----------------------------------|--------------|------------------------|----------------|------------------------------|---|------------|---------------------------|-----------------------------|
| 4.3. COMMUNICATION TO THE PUBLIC |              |                        |                |                              |   |            |                           |                             |
| 4.3.4. Online services           | Online       | User-generated content | Other actors   | NMP                          |   |            |                           |                             |
|                                  |              | Downloads              | Other actors   | NMP                          |   |            |                           |                             |
|                                  |              | Other royalties        | Other actors   | NMP                          |   |            |                           |                             |
|                                  |              | Ringtones              | Other actors   | NMP                          |   |            |                           |                             |
|                                  |              | Streaming              | Amazon         | Amazon, performing           | Table 13  |            |                           |                             |
|                                  |              |                        |                | Amazon, reproduction         | Table 13  |            |                           |                             |
|                                  |              |                        | Apple TV+      | Apple TV+, performing        | Table 13  |            |                           |                             |
|                                  |              |                        |                | Apple TV+, reproduction      | Table 13  |            |                           |                             |
|                                  |              |                        | Disney+        | Disney+, performing          | Table 13  |            |                           |                             |
|                                  |              |                        |                | Disney+, reproduction        | Table 13  |            |                           |                             |
|                                  |              |                        | Elisa Viihde   | Elisa Viihde, performing     | Table 13  |            |                           |                             |
|                                  |              |                        |                | Elisa Viihde, reproduction   | Table 13  |            |                           |                             |
|                                  |              |                        | HBO            | HBO, performing              | Table 13  |            |                           |                             |
|                                  |              |                        |                | HBO, reproduction            | Table 13  |            |                           |                             |
|                                  |              |                        | Kuule!-service | Kuule!-service, performing   | Table 13  |            |                           |                             |
|                                  |              |                        |                | Kuule!-service, reproduction | Table 13  |            |                           |                             |
|                                  |              |                        | Netflix        | Netflix, performing          | Table 13  |            |                           |                             |
|                                  |              |                        |                | Netflix, reproduction        | Table 13  |            |                           |                             |
|                                  |              |                        | Viaplay        | Viaplay, performing          | Table 13  |            |                           |                             |
|                                  |              |                        |                | Viaplay, reproduction        | Table 13  |            |                           |                             |
|                                  |              |                        | Audiobooks     | Audiobooks, performing       | Table 13  |            |                           |                             |
|                                  |              |                        |                | Audiobooks, reproduction     | Table 13  |            |                           |                             |
|                                  |              |                        | Other actors   | NMP                          |   |            |                           |                             |
| Distributions from abroad        | Online       | Foreign                | Other actors   | Online                       |   |            |                           |                             |
|                                  | Radio        | Foreign                | Other actors   | Radio                        |   |            |                           |                             |
|                                  | TV           | Foreign                | Other actors   | TV                           |   |            |                           |                             |

7

#### DISTRIBUTION CATEGORY LIST Valid as from 15 November 2024

|   |                                      |  |  |  | Specific<br>regulations<br>related to<br>categories |            | Program        | Commercials  |
|---|--------------------------------------|--|--|--|---|------------|----------------|--------------|
| Category of use                                     | Main heading                         | Middle heading                                       | Subheading                                 | Distibution category   | of use  | Prime-time | classification | /TV-trailers |
| 4.4. REPRODUCTION                                   |                                      |  |  |  |   |            |                |              |
| 4.4.1. Audio and visual recordings                  | AV productions                       | Mechanical reproduction                              | Other actors<br>Cinema copy royalties      | NCB<br>Cinema copy royalties                                     |   |            |                |              |
|   | Recordings                           | Commercial   | Other actors                               | NCB/NMP  |   |            |                |              |
|   |                                      | Other actors   | Other actors                               | NCB  |   |            |                |              |
| 4.4.2. Synchronisation                              | AV productions                       | Synchronisation                                      | Other actors                               | NCB  |   |            |                |              |
| 4.4.3. Radio and television broadcasts              | AV productions                       | Yle mechanical reproduc-<br>tion and synchronisation | Inhouse and joint production               | Yle reproduction, AV productions, inhouse and joint              | Table 14  |            |                |              |
|   | Recordings                           | Yle mechanical reproduc-<br>tion and synchronisation | Inhouse and joint production               | Yle reproduction, Audio recordings                               | Table 14  |            |                |              |
| Other NCB distributions                             | Other royalties                      | Other royalties                                      | Other royalties                            | NCB  |   |            |                |              |
| Distributions from abroad                           | Reproduction                         | Foreign  | Other actors                               | Royalties from abroad, reproduction                              |   |            |                |              |
| 4.5. REMUNERATION RIGHTS                            |                                      |  |  |  |   |            |                |              |
| Distributions from abroad                           | Private copying<br>Lending royalties | Foreign<br>Foreign                                   | Other actors<br>Other actors               | Fair compensation<br>Public lending                              |   |            |                |              |
| 4.5. REMUNERATION RIGHTS                            |                                      |  |  |  |   |            |                |              |
| 4.5.1. Remuneration for public lending              | Lending royalties                    | Sheet music<br>Recordings                            | Sheet music<br>Recordings                  | Public lending, sheet music<br>Public lending, audio recordings  |   |            |                |              |
| 4.5.2. Compensation for private copying             | Private copying                      | Audio  | Radio<br>Recordings                        | Fair compensation, audio, radio<br>Fair compensation, audio, NCB |   |            |                |              |
|   |                                      | AV   | TV   | Fair compensation, video, TV                                     |   |            |                |              |
| 4.6. DISTRIBUTIONS EXCLUDED FROM CA                 | TEGORIES OF USE                      |  |  |  |   |            |                |              |
| 4.6.1. Subsidies for the promotion of Finnish music | Other royalties                      | Subsidy for the promotion of Finnish music           | Subsidy for the promotion of Finnish music | Subsidy for the promotion of Finnish music                       |   |            |                |              |
| Distributions from abroad                           | Other royalties                      | Foreign  | Other actors                               | Other royalties  |   |            |                |              |

#### Concerts invoiced on a one-off basis according to applicable tariffs

The distribution for events with or without entrance fees that are invoiced according to the tariff for concerts and music festivals is done in three separate categories based on the invoiced amount.

1. EUR 0-200 2. EUR > 200-400 3. more than EUR 400

Categories 1 and 2 each constitute their own distribution categories, where multipliers shall not be used.

Category 3 shall be distributed for each concert so that the royalty invoiced for the concert is distributed between the artists in relation to the duration of their performances. The duration of performances by side and area artists reported in category 3 shall be weighted with the multiplier 0.1

If the invoicing of the event amounts to at least EUR 15,000, the distribution practice for mega concerts determined in item 4.2.1.1.2.(2) of the Distribution Rules shall be applied.

## TABLE 2

| Mega concert      | Share |
|-------------------|-------|
| Main artist       | 90%   |
| Supporting artist | 10%   |

Concerts can be distributed as mega concerts in the following cases:

a) invoicing of the concert exceeds EUR 15,000, or

b) audience capacity of the venue and the amount of sold tickets exceed the quantitative thresholds determined in a reciprocal representation arrangement agreed upon by Teosto.

According to the distribution practice adopted for these concerts, 90 per cent of the invoiced royalty is distributed to the main artist and 10 per cent to the supporting artist, after deductions for costs and cultural contributions.

A distribution on a one-off basis requires that the concert date and location, organiser's name and address as well as a list of works to be performed are submitted to Teosto no later than two months before the concert. The distribution shall be based on the final performance report.

Teosto may deduct a maximum of 15 per cent of the royalties for administrative expenses and for the promotion of Finnish music.

Teosto shall distribute the royalties within 28 days of the date on which Teosto has received both the performing right fee paid by the concert organiser and the performance notifications.

## TABLE 3

#### **City orchestras**

Those orchestras whose total amount of royalties collected exceeds EUR 25,000 shall be distributed on an orchestra-specific basis

Other orchestras form their own distribution category in which the distribution of each orchestra is commensurate with the orchestra's share of the total amount of royalties collected under that category. The distribution multiplier 1 is applied to the orchestra with the lowest collection. The distribution multipliers of the other orchestras shall be calculated by dividing the total amount of royalties collected by the amount of the lowest collection, making the distribution multiplier increase in proportion to the amount of royalties collected. The distribution multiplier is rounded off to two decimals.

Live music

| Stage perfomance (theater and dance)        | Multiplier |
|---|------------|
| Live (vocal or instrumental)                | 2          |
| Recorded music (comercial or own recording) | 1          |

## **TABLE 6**

**TABLE 5** 

#### **Cinema performances**

Each film shall form its own distribution category.

No distribution multipliers are applied to cinema film distribution.

### Live music events for which royalties are collected form four separate distribution categories according to the following criteria: number of audience members, amount of royalties collected, small-scale public events, and streamed live music events invoiced on a one-off basis.

The distribution category of an event is determined on the basis of the licensed product purchased by the event organiser.

| Live music, type of license  | Distribution category   | Distribution multiplier               |
|--|---|---------------------------------------|
| Events invoiced according to fixed prices and held in a permanent venue, for which the audience capacity is between 1 and 200, or the audience capacity is between 201 and 1,500 and tickets cost less than EUR 30 | Distribution based<br>on the number of<br>audience members          | The audience capacity<br>of the venue |
| Events invoiced according to number of audience members or on percentage basis;<br>number of audience members more than 200  | Distribution based on<br>the total amount of<br>royalties collected | Invoicing of the event                |
| Small-scale public events invoiced according to fixed prices; number of audience members 200 or less   | Small-scale public<br>events  | No multipliers                        |
| Streamed live music events invoiced on a one-off basis from the organizer. Total invoiced income from streaming event below 1,200 euros.   | Streamed events   | No multipliers                        |
| Streamed live music events invoiced on a one-off basis from the organizer. Total invoiced income from streaming event more than 1,200 euros.   | Streamed events,<br>Large   | Invoicing of the event                |

DJ shows reported through Teosto's web service shall be distributed in the distribution category small-scale public events invoiced according to fixed prices. The royalties collected from Minor Media License holders for streamed live music events shall be distributed in line with the distribution categories applicable in the category of use Live music and recorded music in restaurants and other events (4.2.1.2.).

| Commercial radio stations  | Multiplier |
|----------------------------|------------|
| recorded/live music        | 1          |
| signature/commercial music | 0.5        |

Each major radio station shall form a separate distribution category.

Other, smaller radio stations shall together form one distribution category.

If a commercial radio station does not report electronically or the fees paid by the radio station amount to less than EUR 15,000 a year, the use incidents of the radio station will not be processed for distribution.

# TABLE 8

| Yle radio       | Multiplier |
|-----------------|------------|
| recorded music  | 1          |
| live music      | 3          |
| signature tunes | 0.5        |

For local YLE radio stations, an additional multiplier is applied, which describes the population base of a single local radio station.

# TABLE 9

| Television, mode of music use in the production | Multiplier |
|---|------------|
| background music                                | 1          |
| visual music                                    | 4          |
| signature tunes                                 | 1          |
| commercial music                                | 1          |
| TV trailer music                                | 1          |
| loop music                                      | 1          |

| Finnpanel classification      | Multiplier |
|-------------------------------|------------|
| News                          | 1          |
| Current affairs               | 0.25       |
| Non-fiction/discussion        | 0.25       |
| Culture                       | 1          |
| Sport/other sports programmes | 1          |
| Finnish/foreign fiction       | 0.25       |
| Finnish/foreign films         | 0.25       |
| Children                      | 0.5        |
| Education and training        | 0.25       |
| Entertainment                 | 0.5        |
| Other programming             | 0.25       |
| Popular music                 | 1          |
| Commercials                   | 0.25       |
| TV trailers                   | 0.25       |

# TABLE 11

#### TV commercials and trailers

The distribution includes commercials that are broadcasted nationwide on commercial TV channels as well as trailers that are broadcasted nationwide on commercial and YIe TV channels and contain music that does not belong to the programme. Regional commercials and TV trailers are not processed for the distribution.

## **TABLE 12**

| Time of broadcast                       | Hours       | Multiplier |
|---|-------------|------------|
| Prime time (largest numbers of viewers) | 16.30-23.00 | 1          |
| Off-Prime                               | 23.00-16.30 | 0.6        |

Prime time (largest numbers of viewers) is between 16:30 and 23:00. Performances outside Prime time are calculated at 60 per cent of the Prime time value

| Online service  | Performing rights | Reproduction rights |
|---|-------------------|---------------------|
| Downloading   | 30%               | 70%                 |
| Ancillary online services*, web TV, web radio and catch-up services | 100%              | 0%                  |
| On-demand streaming, may include temporary reproduction             | 70%               | 30%                 |
| Fixed-term download services  | 50%               | 50%                 |

\*Applicable to ancillary online services distributed in line with categories of use 4.3.1. and 4.3.2.

Volume of music usage shall be applied as a weighing multiplier in distributions carried out within the category of use 4.3.4.

#### VoD (Video on Demand)

VoD streaming services with consumer fees are distributed as separate distribution categories.

Of these, Finnish VoD services are invoiced and distributed as a whole. The distribution of cross-border services covers the amounts invoiced by Teosto. In the VoD distribution category, the royalties collected for the service are taken into account in the distribution on a production-specific basis.

## TABLE 14

#### Yle reproduction, audio recordings

Teosto distributes the reproduction royalties paid by Yle for recordings produced by Yle as performing right royalties. The royalty is paid once for either the archived piece or the radio premiere reported by Yle.

#### Yle reproduction, AV productions

Teosto distributes the reproduction royalties paid by Yle for AV productions as performing right royalties. The royalty is paid for the premieres of Yle's inhouse productions and for joint productions.